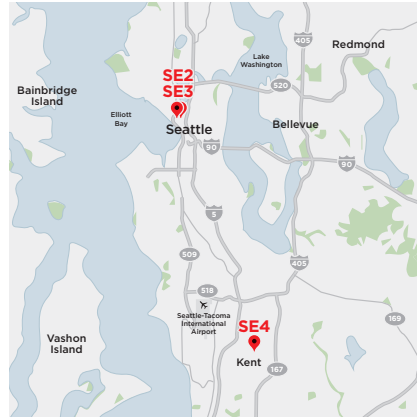


SEATTLE METRO

STRATEGIC LOCATION FOR LOW-LATENCY ROUTES TO JAPAN

Equinix Seattle is home to 190+ companies, including a choice of 50+ network and 65+ cloud and IT service providers. These interconnection-rich facilities deliver the connectivity and access to digital ecosystems that our customers need to compete regionally, nationally and globally.

Seattle is the largest city in the Pacific Northwest and known worldwide for pushing business and technological boundaries. The region hosts 10 Fortune 500 companies¹ and has become famous as a center for everything from coffee to cloud computing. At the heart of the business culture is a drive for innovation that is sustained by a commitment to superior connectivity that Equinix supports and enables with interconnection-first strategies at the digital edge.



Seattle metro facilities

Our three International Business Exchange™ (IBX®) data centers in the Seattle metro deliver 129,000+ square feet (11,975+ square meters) of colocation space. The proximity to Canada enables customers to gain high-speed connections across the border, while maintaining their IT infrastructure in the U.S. for regulatory and operational efficiency.

In addition, our SE3 facility is home to the FASTER subsea cable, offering low-latency routes to Japan. Seattle customers can privately connect to Google Cloud Platform, Amazon Web Services and Microsoft Azure via the Equinix Cloud Exchange™ and obtain direct access to the Seattle Internet Exchange. Equinix Seattle is a center of interconnection, industry and innovation, and a gateway to secure, high-capacity network routes all over the world.

Equinix value by vertical

For network service providers

- Direct connections to 50+ network service providers
- Strategic location (SE2/SE3) in the largest carrier hotel in North America
- Low-latency international network routes to Canada and Japan

For enterprises

- Next-generation wide area network (WAN) architecture via Performance Hub™, offering highly secure and reliable connectivity
- On-demand and direct access to multiple cloud providers and networks via the Equinix Cloud Exchange
- SE4 data center designed for large deployments

For cloud and IT services providers

- Direct cloud access globally through Equinix Cloud Exchange
- Connect to 190+ potential partners and customers, including internet companies, manufacturers, healthcare organization and biotech firms
- Connectivity to Google Cloud Platform, Amazon Web Services and Microsoft Azure via the Equinix Cloud Exchange

For content and digital media

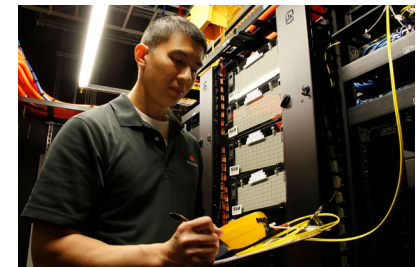
- Superior, low-latency connectivity through direct connections to a range of local cloud and network providers
- Peer with last-mile content delivery networks in a region with a 3.7M population

For financial services

- Premium colocation services in a region with the 10 Fortune 500 companies
- Access to a metro supporting 52,000 financial and business services jobs in 4,600 companies²



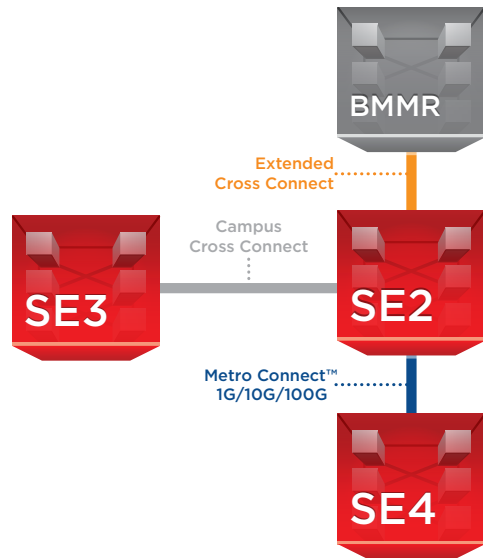
Equinix SE3 IBX data center exterior



Equinix SE3 IBX data center technician

¹ Fortune 500, 2017; ² Industry Clusters, Economic Development Council of Seattle & King County, 2016

Connectivity options through Equinix



Reasons to believe in us

Global data centers

- 200 data centers, 52 major markets, \$21B+ capital invested in capacity/new markets, global availability 99.9999%+

Connected

- 1,700+ networks, 270,000+ cross connects, less than 10ms latency to 90% of the population of North America, Western Europe, top markets in Asia-Pacific and Brazil

Partners, customers and prospects

- Blue-chip customer base of 9,800+ global businesses across 24 countries, on 5 continents representing network, digital media, financial services, cloud/IT and enterprise leaders

Equinix customer count per vertical



50+

Network



30+

Enterprise



10+

Financial Services



30+

Content and Digital Media



65+

Cloud and IT Services

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