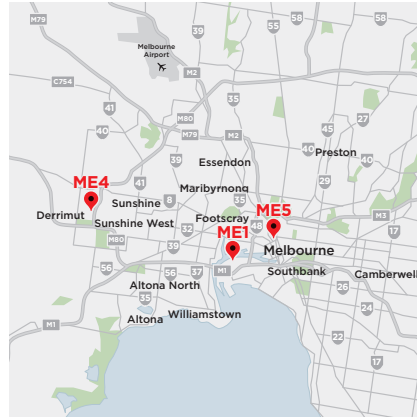


MELBOURNE METRO

HOME TO THE SECOND LARGEST ECONOMY IN AUSTRALIA

Equinix's Melbourne data centers are business hubs for 160+ companies. Customers can choose from a broad range of network services from 45+ network service providers. There is a dense concentration in cloud, IT, and network companies.

Our Melbourne facilities offer strong network and cloud connectivity as well as direct access to Victoria Internet Exchange and the Australia Singapore Cable. In addition, Melbourne's data centers allow Equinix customers to be located in the 2nd largest economy in Australia



Melbourne Metro Facilities

The Equinix Melbourne International Business Exchange™ (IBX®) data centers consists of three facilities that makes up two campuses giving customers network-rich redundant options for implementation of a full disaster recovery strategy within Equinix.

Equinix Value by Vertical

For Network Service Providers

- Network neutral, highly scalable, secure colocation environments
- Reductions in IP transit costs and an improved end-user experience for ISPs through Equinix Internet Exchange

For Enterprises

- Additional Australian metro gives global service providers ability to ensure resilient connectivity
- Performance Hub™ to enable next generation wide area network (WAN) architecture for a secure and highly reliable connectivity
- On-demand and direct private access to multiple cloud providers and multiple networks via Equinix Cloud Exchange Fabric™

For Cloud and IT Services Providers

- Ability to interconnect directly to 160+ companies co-located with Equinix in Melbourne
- Tap into an IT sector that contributes more than \$30B to the Australian economy

For Content and Digital Media

- Content providers can benefit from reduction in IP transit costs and improved end-user experience via Equinix Internet Exchange

For Financial Services

- Government is proactive around business investment offering many incentives, especially for overseas businesses
- Direct connect to Victoria Internet Exchange and the Australia Singapore Cable

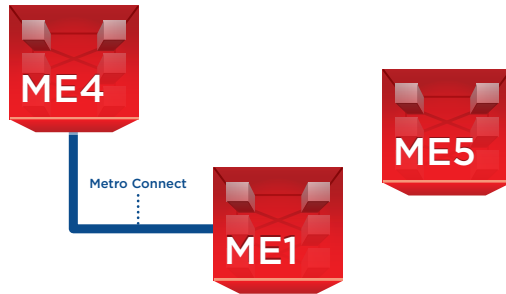


Equinix ME1 IBX exterior



Equinix ME1 IBX colocation

Connectivity Options Through Equinix



Note: Currently there are no campus or metro interconnections available.

Reasons To Believe In Us

Global Data Centers

- 200 data centers, 52 major markets, \$21B+ capital invested in capacity/new markets, global availability 99.9999%+

Connected

- 1,700+ networks, 270,000+ cross connects, less than 10ms latency to 90% of the population of North America, Western Europe, top markets in Asia-Pacific and Brazil

Partners, Customers and Prospects

- Blue-chip customer base of 9,800+ global businesses across 24 countries, on 5 continents representing network, digital media, financial services, cloud/IT and enterprise leaders


Equinix Customer Count Per Vertical



45+
Network



30+
Enterprise



10
Financial Services



5+
Content and Digital Media



65+
Cloud and IT Services

Contact Us

Phone: +61.3.9676.3675

Web: [Equinix.com.au/contact-us/sales](https://www.equinix.com.au/contact-us/sales)